

Thai Union launched Qfresh, the first frozen seafood brand



7 April 2017: TU launched its first domestic frozen seafood brand “Qfresh” along with e-commerce platform. The Qfresh brand will enable Thai consumers and foodservice operators to order premium quality seafood including Atlantic salmon, shrimp, Chilean seabass and squid directly to their doorstep through the online platform. This is the first frozen seafood brand introduced by Thai Union into the Thai market. For more information, please visit www.qfreshshop.com



Thai Union’s corporate finance team won treasury award



25 April 2017: TU’s corporate finance team won the treasury team of the year from The Asset Triple A treasury, trade, supply chain and risk management awards 2017. The company established their global treasury in Bangkok in 2016 for better cash management. The award came within a year showing the company’s strong and innovative cash management solutions

Thai Union hosted a visit for Wharton school students



23 May 2017: Thai Union welcomed Wharton undergraduate students who participated the Wharton International Program (WIP) to Thai Union Factory in Samut Sakhon province. The Thailand WIP aimed to visit companies from a wide cross section of industry sectors in Bangkok and Thai Union was chosen as one of them. There were almost 30 people including students and Wharton faculty/staff chaperones. The students visited two major production lines – tuna and sardine & mackerel as well as attended company presentation and Q&A session organized by Investor Relations team

Stock Information

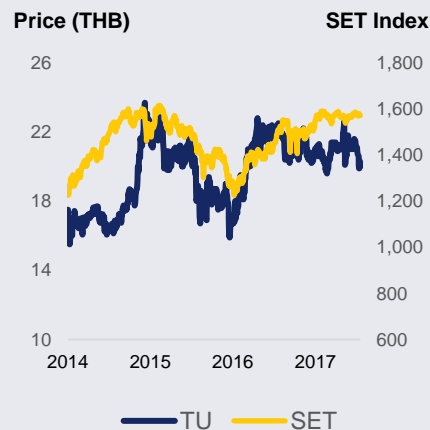
Ticker	TU
Industry	Food & Beverage
Market Cap.	THB 100.7bn
Par value	THB 0.25
52 Week range	THB 22.80/19.50
Paid up shares	4,771.8 million shares
Share price	THB 21.10

(Closed price on 30 June 2017)

Major Shareholders

Chansiri Family	20.84%
Thai NVDR co., Ltd.	8.97%
Niruttinanon Family	6.83%
Mitsubishi Foods Corp.	7.29%
Social Security Office	6.05%
Free Float:	65.85%
Foreign Ownership	33.50%
Foreign Limit:	45.00%

Share price performance



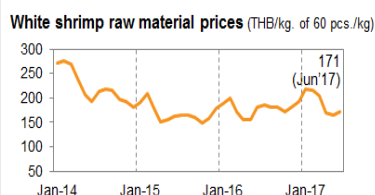
Source: Settrade (30/06/17)

Upcoming IR events

- 21 June 2017
SET Opportunity Day
- 9 July – 7 August 2017
Corporate Silent Period
- 7 August 2017
2Q17 Results Release
- 11 August 2017
SET Opportunity Day
- 29 – 31 August
Thailand Focus 2017

Raw material prices
Tuna


Price	QoQ	YoY
\$1,763/ton	8.0%	17.3%

Shrimp


Price	QoQ	YoY
THB 169/kg	-20.6%	3.1%

Salmon


Price	QoQ	YoY
NOK 69/kg	2.0%	6.6%

**prices indicate average price for recent quarterly period*

Thai Union's released 4th version of sustainability report


5 June 2017: TU released the 4th version of sustainability report for 2016. The report publicly detailed the company's performance and development in sustainability strategies and initiatives from January through December 2016 against key performance indicators and targets outlined in SeaChange®, Thai Union's sustainability strategy. Thai Union's Sustainability Report 2016 was prepared in accordance with the internationally recognized sustainability reporting guidelines known as the Global Reporting Initiative (GRI) Guidelines G4 and its Food Processing Sector Supplement (FPSS)

Thai Union commits to World Economic Forum's Tuna 2020 Traceability Declaration


6 June 2017: The Declaration supports the United Nations' Sustainable Development Goals (SDGs). The Tuna 2020 Traceability Declaration has been endorsed by leaders of the world's biggest retailers, tuna processors, marketers, traders and harvesters, with the support of influential civil society organizations and governments. The entities endorsing the Tuna 2020 Traceability Declaration have committed to concrete actions and partnerships to demonstrate their commitment to implement the Declaration and Action Agenda. In 2016, TU announced an ambitious USD 90 strategy to ensure 100 percent of branded tuna is sustainably sourced with a commitment of achieving a minimum of 75 percent by 2020

Strategic cooperation between Alibaba and Chicken of the Sea


21 June 2017: Alibaba Group and Chicken of the Sea announced a strategic cooperation to bring U.S. food products to China through Alibaba's Tmall platform. Through this strategic partnership, Chicken of the Sea will be able to build brand and presence in China by providing premium and high-quality seafood products in chilled and frozen seafood such as lobster, shrimp and salmon directly to Chinese consumers

**Financial performance
snap shot**
**3 month ended at 31 March
2017**

	THB mn	YoY Chg
Revenue	31,427	+0.70%
GP	4,330	-13.30%
OP	881	-45.00%
NP	1,469	+19.30%
EPS	0.31	+19.30%
Dividend	0.31	0.00%

Financial Position
As at 31 March 2017

	THB mn	% to total assets
Cash	470	0.3%
AR	16,161	11.5%
Inventory	39,130	27.8%
PPE	23,337	16.6%
Total Asset	140,613	100%
Total Debt	64,854	46.1%
Total Equity	47,900	34.1%

Dividend per Share (Baht/share)

Period	DPS
2H16	0.31
1H16	0.32
2H15	0.31
1H15	0.32
2H14	0.25
1H14	0.30*

*Interim dividend for the period of 1 Jan - 30 Jun 2014 = THB 1.20 per share equivalent to THB 0.30 per share at par value of THB 0.25. The company changed the par value from THB 1 to THB 0.25 and registered with the Ministry of Commerce on 25 Dec 2014.

Dividend policy: minimum 50% payout of our net profit with semi-annual payments

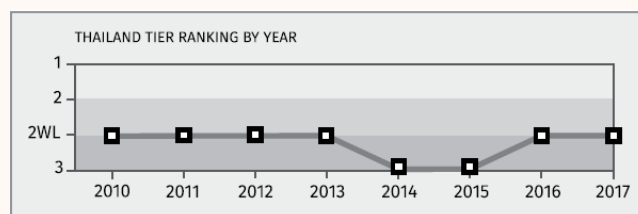
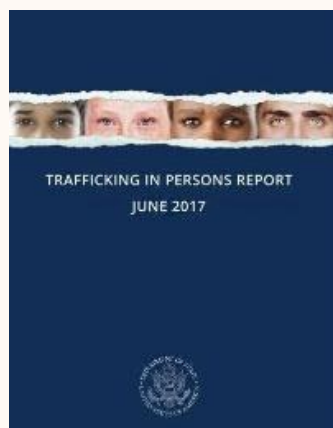
TU IR team supported talented undergrad students who participated Young Corporate Financial Officer 2017 Program


23 June 2017: Since Thai Union was chosen to be the case study for the Young Corporate Financial Officer 2017 program (YFO 2017), TU's Investor Relations team supported students who participated this program by providing the company's knowledge and coaching session at the Stock Exchange of Thailand. In addition, TU organized a site visit for the students to visit the company's shrimp plant and processing facility in order to provide in-depth knowledge of shrimp business as well as company presentation and Q&A session with TU's management.

The YFO 2017 program was organized by the Stock Exchange of Thailand, Thailand Securities Institute and Thai Listed Companies Association. The program aimed to facilitate undergraduate students to be well-prepared for professional career in listed companies such as Investor Relations Officer and Financial Analyst through intensive course training & workshops as well as being able to join leading Thai corporates' internship program.

Thailand maintained in Tier 2 Watch List in TIP report

27 June 2017 Thailand is maintained in Tier 2 Watch List status in Trafficking in Persons Report for the second consecutive year. Tier 2 Watch List means the Government of Thailand does not fully meet the minimum standards for the elimination of trafficking, but it is making significant efforts to do so.



The Trafficking in Persons (TIP) Report is the U.S. Government's principal diplomatic tool to engage foreign governments on human trafficking. It is also the world's most comprehensive resource of governmental anti-human trafficking efforts and reflects the U.S. Government's commitment to global leadership on this key human rights and law enforcement issue.

Source: 2017 Trafficking in Persons Report



Disclaimer

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John West named best UK's canned seafood brand of the year

6 July 2017: John West, one of the leading brand in Thai Union's brand portfolio, received UK's Canned Brand of the Year award by the Marine Stewardship Council's (MSC) for offering MSC-certified products. The Award is granted to the canned seafood supplier in the UK who the MSC considers has done the most to promote sustainable seafood through working with the MSC. The brand offers a range of 32 MSC-certified products in the UK - mainly canned salmon and canned mackerel. In the future, John West plans to launch more MSC-certified products that tie in Thai Union's sustainability strategy "SeaChange" which includes a commitment to ensure that at least 75 percent of the group's branded tuna is sustainably sourced by 2020.