

THAI UNION GROUP PUBLIC COMPANY LIMITED

Stock Information

Ticker	TU
Industry	Food & Beverage
Market Cap.	THB 92.1bn
Par value	THB 0.25
52 Week range	THB 22.70/19.00
Paid up shares	4,771.8 million shares
Share price	THB 19.30

(Closed price on 6 October 2017)

Major Shareholders

Foreign Limit:	45.00%
Foreign Ownership	33.75%
Free Float:	65.85%
Social Security Office	6.06%
Mitsubishi Foods Corp.	7.29%
Niruttinanon Family	6.84%
Thai NVDR co., Ltd.	8.97%
Chansiri Family	20.84%

Share price performance



Source: Settrade (06/10/17)

Upcoming IR events

8 October - 6 November 2017 Corporate Silent Period

6 November 2017 3Q17 Results Release

14 November 2017 Shareholders' Plant Visit

15 November 2017 **SET Opportunity Day**

Thai Union officially opened third pre-school in Samut Sakhon



August 2017: Thai Union, represented by Mr. Rittirong Boonmechote, President, Global Frozen and Related Unit, together with the representatives from Labour Rights Promotion Network Foundation (LPN), celebrated the official opening ceremony of Third Pre-School at Wat Yaichomprasat School in Samut Sakhon. In total, Thai Union has opened three pre-schools in the area to help prepare students to get into formal educational system in Thailand. Thai Union previously established pre-schools at Wat Srisudtharam School in 2013 and Wat Sirimongkol School in 2014. By 2020, Thai Union aims to open an additional two pre-schools in Samut Sakhon province.

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Raw material prices

(Average 3Q17 prices)

Tuna



Price	QoQ	YoY
\$2,010/ton	14.0%	40.2%

Shrimp



Price	QoQ	YoY
THB 175/kg	+4.5%	-3.3%

Salmon



Price	QoQ	YoY
NOK 57/kg	-7.4%	-17.0%

Thai Union maintained in the DJSI for the 4th consecutive years



September 2017: Thai Union has been included in the Dow Jones Sustainability Index (DJSI) Emerging Markets for the fourth year in a row. Our sustainability strategy, SeaChange®, successfully drove the company's assessment scores with industry best-in-class 100th percentile rankings for Climate Strategy, Materiality, Human Capital Development, Health and Nutrition, Water Related Risks, and Policy Influence. Furthermore, strong performances in Supply Chain Management, Business Codes of Conduct and Labor Practices Indicators, helped propel Thai Union into the 97th percentile ranking among companies in the industry. "Being named once again to the DJSI is reflective of the success of our sustainability strategy, SeaChange®," said Dr. Darian McBain, Thai Union's Global Director for Sustainable Development. "The people at Thai Union are working every day to ensure the company values we embrace are being translated into real and demonstrable change for good."

In Thailand, there are 17 listed companies have been named to the DJSI Emerging Markets. And only 3 listed companies are from Thai food industry.

S&P Dow Jones Indices cooperates with RobecoSam for the publication and licensing of the DJSI since 1999. The DJSI were the first global indices tracking the financial performance of leading sustainability-driven companies worldwide based on integrated assessment of economic, environmental and social criteria with a strong focus on long-term shareholder value. The methodology is to focus on best-in-class companies with annual review of component selection and continuous monitoring of companies. In 2017, total number of invited companies were 3,484 companies which 803 companies were invited for DJSI Emerging Markets Universe.



Financial performance snap shot

3-month ended at 30 June 2017

	THB mn	YoY Chg	
Revenue	34,818	+1.2%	
GP	4,669	-14.5%	
ОР	1,627	-22.4%	
NP	1,411	-7.6%	
EPS	0.29	-9.4%	

Financial Position As at 30 June 2017

	THB mn	% to total assets
Cash	610	0.4%
AR	18,077	12.5%
Inventory	40,418	27.9%
PPE	23,814	16.4%
Total Asset	144,886	100%
Total Debt	65,478	45.2%
Total Equity	48,600	33.5%

Dividend per Share (Baht/share)

Period	DPS
1H17	0.32
2H16	0.31
1H16	0.32
2H15	0.31
1H15	0.32
2H14	0.25
1H14	0.30*

*Interim dividend for the period of 1 Jan - 30 Jun 2014 = THB 1.20 per share equivalent to THB 0.30 per share at par value of THB 0.25. The company changed the par value from THB 1 to THB 0.25 and registered with the Ministry of Commerce on 25 Dec 2014.

Dividend policy: minimum 50% payout of our net profit with semiannual payments

Thai Union's inaugural Global SD Award for employees



September 2017: Thai Union encourages employees from every business units to participate the company's first ever Global Sustainable Development The award aims to increase awareness and recognition of our employees' efforts of their contributions made to local communities. The submissions must be related to one or more of the following issues:

- Thai Union's SeaChange® strategy
- UN Sustainable Development Goals
- Anti-Corruption

Tri-Union Seafoods LLC received conditional leniency with respect to the Investigation from the US Department of Justice

22 July 2015: Tri-Union Seafoods LLC (Tri-Union), a subsidiary operating a packaged seafood business in the US under the brand Chicken of the Sea has received a subpoena from the DOJ to provide relevant information to the DOJ in relation to an antitrust investigation of the packaged seafood industry in the US 11 September 2017: Tri-Union Seafoods LLC received conditional leniency with respect to the Investigation under the DOJ's Corporate Leniency Program

September 2017: Tri-Union Seafoods LLC received conditional leniency with respect to the Investigation under the DOJ's Corporate Leniency Program. Provided Tri-Union continues to fully cooperate with the DOJ, Tri-Union's conditional leniency status means that neither Tri-Union nor any cooperating executives or employees within the scope of the Investigation will face criminal fines, jail time, or prosecution. Thai Union was not involved in the conduct for which Tri-Union has received conditional leniency.



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Disclaimer

The information contained in our IR Newsletter is intended solely for your personal reference only. In addition, such information may contain projections and forward-looking statements that reflect our current views with respect to future events and financial performance. These views are based on assumptions subject to various risks and uncertainties. Actual results may differ materially from those projected.

Thai Union executives ranked among the top 3 companies in the Consumer/Staples sector in 2017 by Institutional Investor. Furthermore, Thai Union also recognized as the "Most Honored Company in Thailand"

Institutional





July 2017: Thai Union Group executives awarded the top 3 companies in the Consumer/Staples sector in 2017 in the following categories:

- Best CEO Third Place Mr. Thiraphong Chansiri -Nominated by the Sell Side
- Best CFO Third Place Mr. Joerg Ayrle -Nominated by the Sell Side

September 2017: Thai Union Group PCL has been recognized as the Most Honored Company in Thailand.

These recognitions are underpinned by significant and actionable feedback from the investment community. This year Institutional Investor surveyed over 3,000 investors around the world. Individuals were asked to name the best CEO, CFO and IR professionals at the companies in their coverage universes. The overall rankings in each category are based on combined buy-and sellside votes. In addition, in order to earn the designation of Most Honored Company, a company must achieve two or more top-three appearances in the combined (buy side and sell side) rankings results.